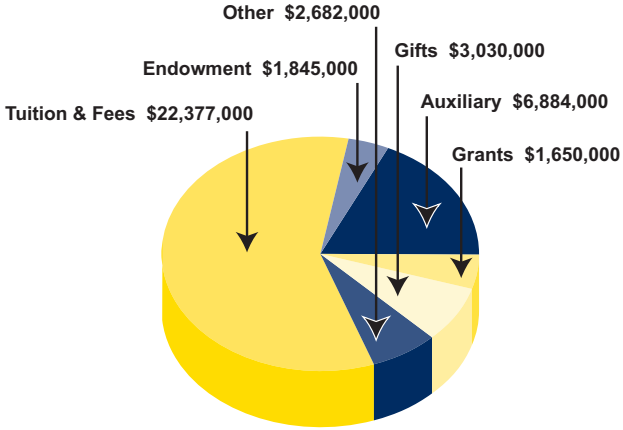


Revenue & Expenses

Augustana operates with a balanced budget, managing expenses within its revenue amounts. Revenues grew 3.7% to \$38.5 million primarily due to increased tuition and auxiliary revenue. This was offset by a decline in the amount of endowment income available to support operations. Expenses grew by 3.3% to \$37.5 million, held in check by a zero-increase in salaries. While the College continues to strive to increase salaries (especially faculty salaries which are in the third quartile of ELCA peer institutions), it was prudent to manage costs tightly in the 2009-2010 fiscal year. The difference of approximately \$1 million was used for retirement of debt that was taken on in support of capital projects.



OPERATING REVENUE



OPERATING EXPENSES

